

## **“It’s Not Your Fault ...Or Is It?”**

One day I woke up and decided that I was tired of being 'poor'... not having money, not having any freedom...

I was working in a job I hated.

I was coming home tired every night, stressed out and full of anger- mostly at myself for being so 'stupid'.

After all, it seemed like everyone was successful in business EXCEPT me. I felt stupid.

I wasn't stupid, but I FELT that way. I was searching for the answer, but it seemed to be hidden.

I prayed ... nothing.

I asked for people's advice... nothing.

Most people were as stuck or worse off than I was.

So what did I do? You will see... you will see :-)

But let me ask you this:

Have you gotten to that point yet? Have you made the money you thought you would or are you still 'spinning your wheels' trying "this", trying "that"?

How many e-books have you read about 'Business and Success'?

How many times have you told yourself,

"This time I'm REALLY going to take action!" ?

Maybe you've even started your business and you've had some success... but not as much as you thought you should have had.

If that's YOU, then you need to hear this:

It's probably NOT your fault.

But wait...

Do you really believe “it’s NOT your fault?”

## **“Succeed By Failing”**

You see, if you believe it's not your fault then you're always looking for someone to blame for your current circumstances and failures.

Think about this for a moment:

“Hey, how did ‘gurus’ become gurus in the first place?”

Think about it...

Don't worry... I'll reveal the answer in a minute...

Let me say, first, that you are missing ONE THING. You are missing something that no one is telling you about.

This ONE THING is keeping you from success and without it you're doomed.

What is it?

It's ... are you ready?

You're not succeeding because you are THINKING too much about what you should do instead of doing it!

Frankly, you have no one else to blame except yourself. It is your fault. Just like it was MY fault for being poor and working a job I hated. I CHOSE it. I chose my life. Everyday you choose what you do with your time... no one forces you to work a job you hate or be poor. It's hard to take, but it's the truth.

I'm not saying you shouldn't take your time and PLAN what you're going to do, but once you've decided that you really, really want to make more money, and you're really, really tired of being poor.... then make that plan and take action on it!

Basically the world is divided between 2 kinds of people:

**1) Doers**

**and...**

**2) Talkers**

The question is: Which are you?

A DOER or a TALKER?

Be a doer... success comes to those who TAKE what they want by DOING something that gets them closer to their goals each day. Even if you're wrong, doing something is better than doing nothing.

You'll never hear anyone else say this in the same way I will, but it's 100% true:

“Succeed By Failing”

**“NOTHING, and I mean NOTHING beats  
PERSISTENCE.”**

*You can be stupid, poor and ugly, but if you're persistent enough about working toward what YOU WANT (which means that you are FOCUSED) you will SUCCEED!*

Period. You WILL succeed. If you do NOTHING else the rest of this year, just implement this ONE simple piece of personal advice I'm giving you today and you will see your success skyrocket.

Until tomorrow best wishes,

*DWAllen*

**David W. Allen**

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